

The Guild of Q Butchers
Company Limited by Guarantee
Financial Statements
31st December 2012

CONDIE & CO

Chartered Accountants & Statutory Auditor
10 Abbey Park Place
Dunfermline
Fife
KY12 7NZ

The Guild of Q Butchers Company Limited by Guarantee

Financial Statements

Year Ended 31st December 2012

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The Guild of Q Butchers Company Limited by Guarantee

Officers and Professional Advisers

The Board of Directors	Mr A Crombie Mr M P Turnbull Mr J B Addy Mr P J Cranston
Company Secretary	Mr J D Scott
Registered Office	Butchers Hall 87 Bartholomew Close London EC1A 7EB
Auditor	Condie & Co Chartered Accountants & Statutory Auditor 10 Abbey Park Place Dunfermline Fife KY12 7NZ
Bankers	Barclays Grafton Court Milton Keynes Group PO Box 170 Milton Keynes MK1 1SU

The Guild of Q Butchers Company Limited by Guarantee

The Directors' Report

Year Ended 31st December 2012

The directors have pleasure in presenting their report and the financial statements of the company for the year ended 31st December 2012.

Principal Activities and Business Review

The principal activity of the company during the year was to secure the future of high quality independent meat retailers by increasing sales in individual members' shops, increasing membership of the Guild and improving consumer awareness of the organisation through a series of promotions and ongoing marketing activities.

Results

The loss for the year amounted to £5,204. The directors have not recommended a dividend.

Directors

The directors who served the company during the year were as follows:

Mr A Crombie	
Mr P J Cranston	
Mr M P Turnbull	(Appointed 22nd February 2012)
Mr J B Addy	(Appointed 22nd February 2012)
Mr J D Scott	(Resigned 22nd February 2012)
Mr M Blackwell	(Resigned 22nd February 2012)
Mr J Metrick	(Resigned 22nd February 2012)
Mr R A Kelsey	(Resigned 22nd February 2012)

The Company is limited by Guarantee of its three members, Q Guild Limited, The National Federation of Meat and Food Traders and the Scottish Federation of Meat Traders Associations: no one party controlling the company.

Directors' Responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The Guild of Q Butchers Company Limited by Guarantee

The Directors' Report *(continued)*

Year Ended 31st December 2012

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

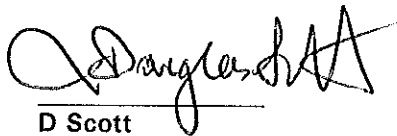
In so far as the directors are aware:

- there is no relevant audit information of which the company's auditor is unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Auditor

Condie & Co are deemed to be re-appointed under section 487(2) of the Companies Act 2006.

Signed on behalf of the directors



D Scott
Company Secretary

Approved by the directors on 26th August 2013

The Guild of Q Butchers Company Limited by Guarantee

Independent Auditor's Report to the Members of The Guild of Q Butchers

Year Ended 31st December 2012

We have audited the financial statements of The Guild of Q Butchers for the year ended 31st December 2012 on pages 6 to 10. The financial reporting framework that has been applied in their preparation is applicable law and the Financial Reporting Standard for Smaller Entities (effective April 2008) (United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities).

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective Responsibilities of Directors and Auditor

As explained more fully in the Directors' Responsibilities Statement set out on pages 2 to 3, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the Audit of the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by directors; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Opinion on Financial Statements

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31st December 2012 and of its loss for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice applicable to Smaller Entities; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Opinion on Other Matters Prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

The Guild of Q Butchers Company Limited by Guarantee

Independent Auditor's Report to the Members of The Guild of Q Butchers *(continued)*

Year Ended 31st December 2012

Matters on Which We are Required to Report by Exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report.



GEORGE PRIMROSE (Senior
Statutory Auditor)
For and on behalf of
CONDIE & CO
Chartered Accountants
& Statutory Auditor

10 Abbey Park Place
Dunfermline
Fife
KY12 7NZ

28th August 2013

The Guild of Q Butchers Company Limited by Guarantee

Profit and Loss Account

Year Ended 31st December 2012

	Note	2012 £	2011 £
Turnover	2	207,323	213,897
Cost of sales		124,913	129,888
Gross Profit		82,410	84,009
Administrative expenses		88,387	84,627
Operating Loss	3	(5,977)	(618)
Interest receivable		792	80
Interest payable and similar charges	4	(19)	(22)
Loss on Ordinary Activities Before Taxation		(5,204)	(560)
Tax on loss on ordinary activities		—	—
Loss for the Financial Year		(5,204)	(560)
Balance brought forward		41,673	42,233
Balance carried forward		36,469	41,673

The notes on pages 8 to 10 form part of these financial statements.

The Guild of Q Butchers Company Limited by Guarantee

Balance Sheet

31st December 2012

	Note	2012 £	2011 £
Fixed Assets			
Intangible assets	5	1,192	1,341
Current Assets			
Stocks	6	1,651	1,173
Debtors due within one year	7	18,562	21,330
Cash at bank		64,070	110,304
		84,283	132,807
Creditors: Amounts Falling due Within One Year	8	49,006	92,475
Net Current Assets		35,277	40,332
Total Assets Less Current Liabilities		36,469	41,673
Reserves	11		
Profit and loss account		36,469	41,673
Members' Funds		36,469	41,673

These financial statements were approved by the directors and authorised for issue on 26th August 2013, and are signed on their behalf by:


P J Cranston
Director

Company Registration Number: 03375895

The notes on pages 8 to 10 form part of these financial statements.

The Guild of Q Butchers Company Limited by Guarantee

Notes to the Financial Statements

Year Ended 31st December 2012

1. Accounting Policies

Basis of Accounting

The financial statements have been prepared under the historical cost convention and in accordance with the Financial Reporting Standard for Smaller Entities (effective April 2008).

Turnover

The turnover shown in the profit and loss account represents amounts invoiced during the year, exclusive of Value Added Tax of memberships, product evaluation and exhibition fees, sponsorship and sales promotional materials to members. Unexpired members' subscriptions are time apportioned across the membership year, however credits are not normally given to members who leave part way through the year.

Amortisation

Amortisation is calculated so as to write off the cost of an asset, less its estimated residual value, over the useful economic life of that asset as follows:

Trademarks - 10% Straight Line

Fixed Assets

All fixed assets are initially recorded at cost.

Stocks

Stocks are valued at the lower of cost and net realisable value, after making due allowance for obsolete and slow moving items.

Deferred Taxation

Deferred tax is recognised in respect of timing differences that have originated but not reversed at the balance sheet date where transactions or events that result in an obligation to pay more tax in the future or a right to pay less tax in the future have occurred at the balance sheet date. Timing differences are differences between the company's taxable profits and its results as stated in the financial statements that arise from the inclusion of gains and losses in tax assessments in periods different from those in which they are recognised in the financial statements.

Deferred tax is measured at the average tax rates that are expected to apply in the periods in which the timing differences are expected to reverse, based on the tax rates and laws that have been enacted or substantively enacted by the balance sheet date. Deferred tax is measured on a non - discounted basis.

A net deferred tax asset is regarded as recoverable and therefore recognised only to the extent that, on the basis of all available evidence, it can be regarded as more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

The Guild of Q Butchers Company Limited by Guarantee

Notes to the Financial Statements

Year Ended 31st December 2012

2. Turnover

The turnover and loss before tax are attributable to the one principal activity of the company.

An analysis of turnover is given below:

	2012	2011
	£	£
United Kingdom	<u>207,323</u>	<u>213,897</u>

3. Operating Loss

Operating loss is stated after charging:

	2012	2011
	£	£
Directors' remuneration	—	—
Amortisation of intangible assets	149	149
Auditor's remuneration		
- as auditor	390	350
- for other services	<u>3,295</u>	<u>2,420</u>

4. Interest Payable and Similar Charges

	2012	2011
	£	£
Interest payable on bank borrowing	<u>19</u>	<u>22</u>

5. Intangible Fixed Assets

	Trademarks £
Cost	
At 1st January 2012 and 31st December 2012	<u>2,441</u>
Amortisation	
At 1st January 2012	1,100
Charge for the year	149
At 31st December 2012	<u>1,249</u>
Net Book Value	
At 31st December 2012	<u>1,192</u>
At 31st December 2011	<u>1,341</u>

The Guild of Q Butchers Company Limited by Guarantee

Notes to the Financial Statements

Year Ended 31st December 2012

6. Stocks

	2012	2011
	£	£
Stock	<u>1,651</u>	<u>1,173</u>

7. Debtors

	2012	2011
	£	£
Trade debtors	13,739	15,215
VAT recoverable	4,643	5,970
Prepayments and accrued income	<u>180</u>	<u>145</u>
	<u>18,562</u>	<u>21,330</u>

8. Creditors: Amounts Falling due Within One Year

	2012	2011
	£	£
Overdrafts	5,797	23,526
Trade creditors	15,117	35
Other creditors including taxation:		
Other creditors	10	1,024
Accruals and deferred income	<u>28,082</u>	<u>67,890</u>
	<u>49,006</u>	<u>92,475</u>

9. Deferred Taxation

At 31st December 2012, the company has tax losses amounting to £7,222 which are available to utilise against future trading profits. These tax losses have not been recognised as a deferred tax asset on the grounds that there is insufficient evidence that the losses will be fully recovered in the foreseeable future.

10. Related Party Transactions

The company was under the joint control of Q Guild Limited, The National Federation of Meat and Food Traders and The Scottish Federation of Meat Traders Association.

Six (2011 - Five) of the directors on the board also represent businesses who are members of the Guild. All transactions between the directors have been under normal terms of trading.

The amounts involved for transactions with directors during the year were Mr A Crombie £1,040 (2011 - £1,040), Mr M Blackwell £1,040 (2011 - £1,040), Mr P J Cranston £4,400 (2011 - £4,400), Mr J B Addey £1,040 (2011 - £nil), Mr P Turnbull £1,040 (2011 - £nil) and Mr J Mettrick £1,070 (2011 - £1,070).

11. Company Limited by Guarantee

The company has no share capital as it is a company limited by guarantee. Details of the members' liability can be found in the company's memorandum.

**The Guild of Q Butchers
Company Limited by Guarantee**

Management Information

Year Ended 31st December 2012

The following page does not form part of the statutory financial statements
which are the subject of the independent auditor's report on pages 4 to 5.

The Guild of Q Butchers Company Limited by Guarantee

Detailed Profit and Loss Account

Year Ended 31st December 2012

	2012	2011
	£	£
Turnover		
Members fees	132,160	139,792
Corporate members fees	30,041	31,984
Product evaluation	19,868	21,102
Point of sale, leaflets, etc	–	1,270
Tie & scarves	1,227	638
National meetings	23,627	17,914
Advertising income	400	1,197
	<u>207,323</u>	<u>213,897</u>
Cost of Sales		
Inspection audits	23,552	24,338
Tie & scarves	846	444
Promotions, print & advertising	54,229	73,984
National meetings/events	46,286	31,122
	<u>124,913</u>	<u>129,888</u>
Gross Profit	<u>82,410</u>	<u>84,009</u>
Overheads		
Insurance	313	252
Q newsletter	3,647	2,718
Administration expenses	10,175	8,771
PR, promotion and design services	17,725	20,100
Management of Guild of Q	35,400	35,400
Board/exec council/TAC meetings	13,519	11,330
Sundry expenses	303	159
Legal and professional fees	1,165	1,849
Accountancy fees	3,295	2,420
Auditors remuneration	390	350
Amortisation	149	149
Bad debts written off	1,272	454
Bank charges	1,034	675
	<u>88,387</u>	<u>84,627</u>
Operating Loss	<u>(5,977)</u>	<u>(618)</u>
Bank interest receivable	792	80
	<u>(5,185)</u>	<u>(538)</u>
Bank interest payable	(19)	(22)
Loss on Ordinary Activities	<u>(5,204)</u>	<u>(560)</u>