## Q GUILD SOUTHERN REGIONAL MEETING MINUTES

## 3<sup>rd</sup> February 2014

## Present

Avery Berkel Chris Kelly Corp Eric Dodd Corp Windsor Food Machinery Danny Upson Corp Dalziel SCS Chantal Absalom Corp Matthew Sorrell **Unbar Rothon** Corp James Lally Shop James of Shepperton James of Shepperton Katie Lally Shop Linda Mulford Dennis of Bexley Shop Dennis Mulford Shop Dennis of Bexley Carlie Welch Chadwicks Shop Gary Chadwick Chadwicks Shop Chris Watts Shop Tilehurst Village Butchers Jane Watts Shop Tilehurst Village Butchers John Harding Shop **Owtons Owtons** Gill Owton Shop Toney Warner Shop Owtons Paul Ricketts Shop **Owtons** Q Guild Sand Boyd Q Guild Sue Bride Goverment BIS

Guest

We Are Codas

**Apologies** 

Mike Connon

Graham Hall Shop Halls of Hazelmere
Edward Byford Shop East region

John & Helen Buckwell Shop Buckwells

Danny Lidgate Shop Lidgates

Paul Murther Corp Bizerba

## NOTES OF MEETING

- Gary Chadwick opened the meeting, Welcomed members and corporate guests. Gary gave a presentation on Branding with help from Mike Connon from website developers 'We Are Codas'.
  - Discussed were;
  - Branding
  - Turkey Boxes
  - · Bags with shop Logo's
  - Own label goods
- 2. Gary introduced Sue Bride from Department for Business Innovation & Skills who lead a discussion on HACCP and the cutting of red tape from Health & Safety regimes. Discussed were;
- Regulations,
- Focus on Enforcement
- · Safe Guarding.



Q Guild 8 Needless Road Perth PH2 0JW Tel: 0844 800 6560

> Email: info@qguild.co.uk

Website: www.qguild.co.uk

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- 3. Eric from Windsor Food Machinery gave a demonstration on burger making machines.
- 4. Danny Upson from Dalziel gave a talk on a regional product concept, which he has been working on with James Lally. A sub brand for a kitchen ready idea. Discussed was a 'Q Guild -Simply Cook & Eat' concept. All present stores supporting the proposed formed a work group for the development of products (James, Gary & Tony. Others to be confirmed). Danny also invited us to the Dalziel Butchers Show Launch to be held on 18<sup>th</sup> May 2014.
- James Lally opened the discussion Thanks and Apologies.
   Office bearers were elected for 2014 as follows:
   James Lally Chair
   Gary Chadwick Vice Chair
   Carlie Welch Secretary
- 6. Christmas review was very positive with all present reporting strong sales increases. Owton's told us of their McMillan's Christmas Charity event, A Birthday card initiative (where they will be sending out branded birthday cards to people who have liked them on Facebook) and of branded Key Chains they have had designed as a advertising aid. James Lally spoke of a 'Design Your Own Sausage' competition where children from local primary schools design their own sausage and the winner is then created by the store. Also discussed was a 'Butchers Bare Their Bones' Christmas calendar to raise money for Charity in 2014.
- 7. National Schools Breakfast week is 3<sup>rd</sup> 7<sup>th</sup> of March. Each store to do something individually for this.
- 8. Southern Regions Steak/Burger/Sausage Competition to be held on Monday 17<sup>th</sup> March 2014.
- 9. Eastern region would like to hold a joint Butchers Trade Show with the Southern Region on 7<sup>th</sup> or 14<sup>th</sup> April 2014.
- 10. Invitation to Mulford's opening of their new store on Monday 10<sup>th</sup> Feb. Please confirm to Ed Byford if attending.
- 11. Sandy Boyd introduced himself to the meeting and gave a quick run down of the 'Horse Gate scandal' and the outcome of the survey filled in last year by Q Guild members.
- 12. Next meeting to be held at the Barbecue Competition 17<sup>th</sup> March.
- 13. James Lally invited any offers for future venues or venue ideas. As we don't want to be wasting money on meeting rooms!!

Meeting closed at 15.00pm



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